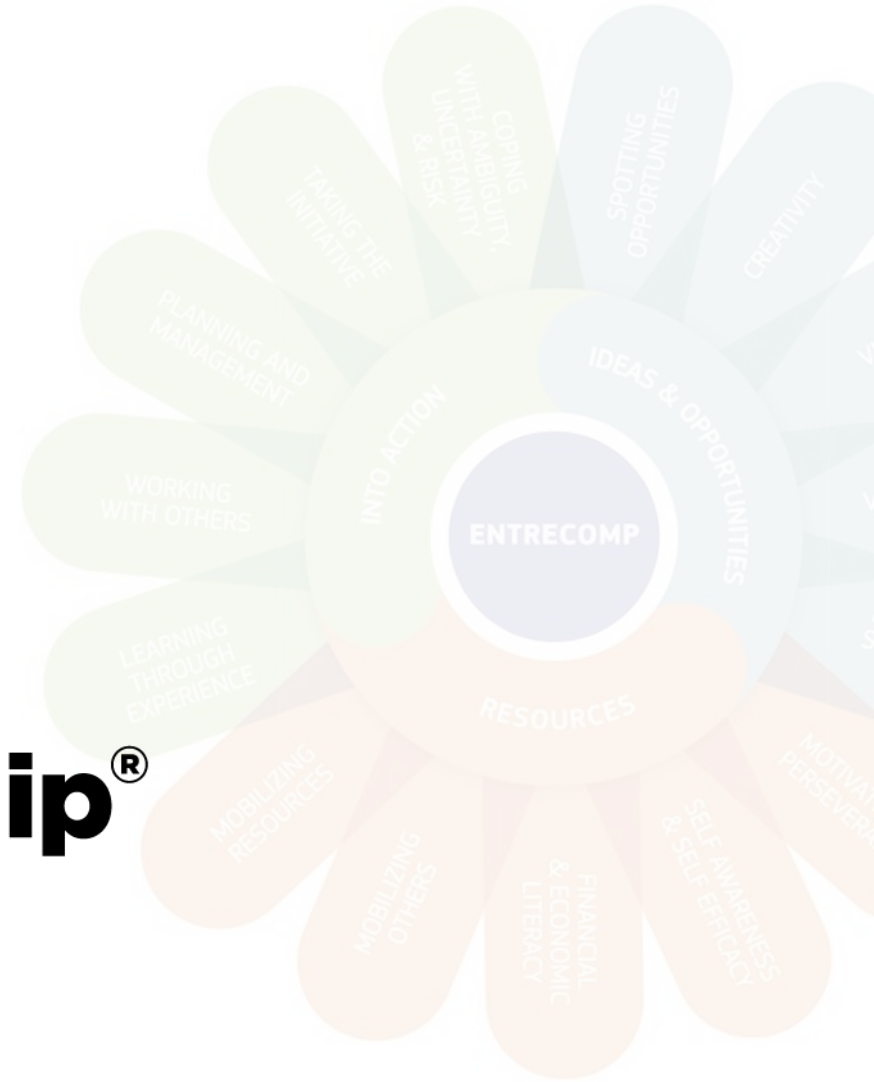




Academy of Entrepreneurship®



About us

Foundation and aims

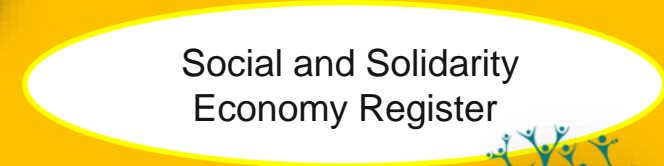
The Academy of Entrepreneurship is a non governmental non-profit organization founded in 2007 under the auspices of the historical Educational Association of Athens “HFAISTOS”.

The Academy of Entrepreneurship is evolving as an organisation of **non-formal education and research** in entrepreneurial topics, while promoting the realisation of the **Sustainable Development Goals**, as set by the United Nations.

This is achieved by **cultivating an entrepreneurial mindset** in both private and public sectors.



HFAISTOS
EDUCATIONAL ASSOCIATION OF ATHENS
EST. 1935



Our values



Civility

The progress has to be collective to the society. When creating a project, we look for a way to improve our lives and our surrounding environment, and not only for the capital accumulation in the pockets of a few.



Cooperation

One of the bases of the entrepreneurial mind: if you can share it, do it, so we can build up faster, stronger and more trustable projects, companies and society



Passion

Only doing what you love will allow you to create a project and make it successful. Many problems, obstacles and bad moments may come, and if you do not work in something you love, it will be easier to give up.

Our services



E-learning



Trainings



**Academy of
Entrepreneurship[®]**



Eu Projects



Erasmus for
Young Entrepreneurs

Our impact



45+

**Educational EU
Projects**

in the fields of Youth, VET and
Adult learning



3000+

Beneficiaries

Youngsters, NEETs, Unemployed, VET & Adult
Educators, Migrants, Artists, VET students,
Career advisors, teachers



100

Partnerships

To achieve impact at a
European and International
level



40+

Countries



2500+

Hours of Training

Entrepreneurial and
Professional skills

Our Partners



Our team



Andreas Stefanidis
President & Managing Director
Business Development



Alessandro Carbone
Senior EU project Manager
Social Innovation



Kalliopi Christopoulou
Senior EU Project Manager



Vicky Axaopoulou
EU Project Manager
Secretariat



Olympia Amvrazi
EU Project Manager
Education & Training,
Marketing



Anastasios Giannaros
IT & E-learning



Pantelis Sarris
EU Projects Financial
Manager

Current EU projects



Quality in Adult Education



Empowerment for Newcomers
in Europe

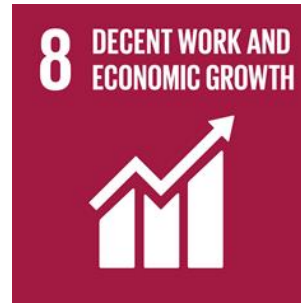


Erasmus for Young
Entrepreneurs

Erasmus for Young Entrepreneurs

Erasmus for Young Entrepreneurs is a cross-border exchange programme which gives new or aspiring entrepreneurs, the chance to learn from experienced entrepreneurs running small businesses in other Participating Countries. The exchange of experience takes place during a stay with the experienced entrepreneur (1-6 months), which helps the new entrepreneur acquire the skills needed to run a small firm.

Recently, the programme launched three destinations out of Europe (Singapore, Israel and the USA – New York, & Pennsylvania), all available for exchanges of 1-3 months.



Erasmus for Young
Entrepreneurs
delivered by *SEEDplus*

More information at:

<https://academy.akep.eu/course/erasmus-entrepreneurs>



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Erasmus for Young Entrepreneurs

You can participate as a New Entrepreneur (NE) if:

- You are planning to start a business, based on a viable business plan or you have less than 3 years of total entrepreneurial experience
- You are a permanent resident in one of the Participating Countries
- You are motivated and committed to collaborate during your stay with an experienced entrepreneur from another Participating Country, prepared to contribute to the development of the host entrepreneur's business and make your skills and competences available
- You are ready to complement the programme funds as needed to cover the costs of your stay abroad

You can participate as a Host Entrepreneur (HE) if:

- You are a permanent resident in one of the Participating Countries and your company is registered in that country
- You are the owner-manager of a small or medium enterprise OR a person directly involved in entrepreneurship at SME board level (not employee) or you have been running a company as an entrepreneur (not employee) for more than 3 years
- You are willing to share your knowledge and experience with a new entrepreneur and act as a mentor.

<http://www.erasmus-entrepreneurs.eu/>

More information at:

<https://academy.akep.eu/course/erasmus-entrepreneurs>



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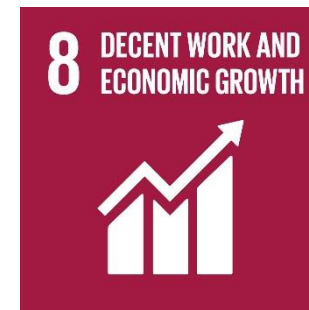
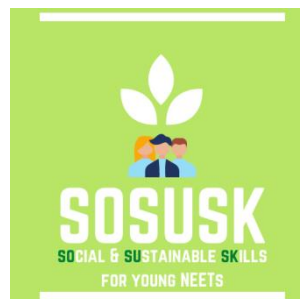
SOSUSK

The **SOSUSK** project aims to promote digital education and to support NEETS and young people with key competencies needed to transform entrepreneurial ideas into start-ups with positive social, economic and environmental impact.

In the context of the project, 3 results will be developed:

- An analysis on innovative digital learning methods for green and social entrepreneurship
- An e-learning toolkit for green and social entrepreneurship
- A web-based accelerator program

→ <https://sosuskproject.eu/>



Partners:

- Academy of Entrepreneurship (Greece)
- Breza Association (Croatia)
- CHAMBRE DE COMMERCE BELGOITALIENNEA (Belgium)
- Cooperativa sociale GLOCAL FACTORY (Italy)
- SOUTH-WEST UNIVERSITY NEOFIT RILSKI (Bulgaria)
- Asociația ARES'EL (Romania)
- MOBILE ADVENTURE SP. ZO.O. (Poland)

Target Groups:

- NEETs
- Low qualified young people
- Aspiring youth entrepreneurs



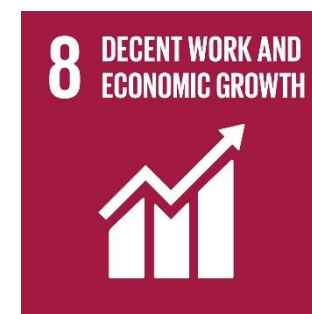
GreenY

GreenY aims to foster cooperation between countries in Europe, Latin America and Asia, promoting youth-led entrepreneurship for the development of the inclusive green economy.

Women youth workers and young people will be trained to acquire key competencies and practical skills that promote their entrepreneurial spirit and increase their employment opportunities within the various sectors related to the green economy model, using innovative methodologies.



<https://ec.europa.eu/programmes/erasmus-plus/projects/eplus-project-details/#project/618886-EPP-1-2020-1-EL-EPPKA2-CBY-ACPALA>



Partners:

- Academy of Entrepreneurship (Greece)
- Action Synergy (Greece)
- Bottega delle Idee (Italy)
- Familias de la Promesa (Mexico)
- Agragamee (India)

Target Groups:

- Women youth workers
- Young vulnerable people



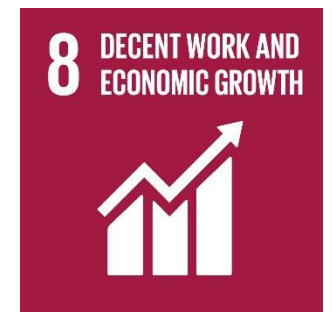
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MOVE UP

MOVE UP aims to design, pilot and mainstream an innovative, flexible and quality upskilling pathway for mothers, offering the opportunity to assess, recognize and further developing their prior learning in order to facilitate their participation in training and in the labour market.

Expected impact:

- By working on PSL, motivating and enabling the target groups to further proceed on upskilling pathways and/or accessing the labour market
- Increasing women participation to lifelong learning opportunities as well as to labour market, thus producing immediate positive effects at economic and societal level (EIGE, 2017)
- Production of relevant data and expected meaningful results on how to embed gender mainstreaming into Upskilling Pathways



Partners:

- FORMA.Azione (IT)
- Academy of Entrepreneurship (Greece)
- RIDAP (IT)
- APEFA (PT)
- DIE BERATER (AT)
- EAEA (BE)

Target Groups:

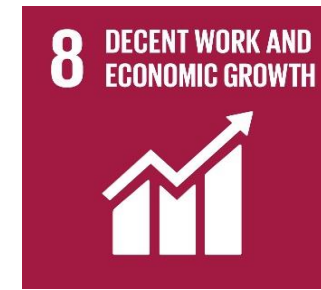
- Unemployed or inactive mothers
- Adult Learning and Education providers, trainers and practitioners
- Policy makers in Adult Learning and Education



BECBA

BECBA aims to engage and empower young people in agro-entrepreneurship actions turning bio-waste into valuable bio-products through innovative circular business models for job creation and environmental protection of rural areas.

The project addresses two major issues related to rural areas: **unemployment of young people** and **high amounts of segregated and mixed bio-waste that are not properly managed.**



Partners:

- Youth Ecological and Security Zone – Kosovo
- ANRI – Austria
- ETMI – Albania
- AKEP – Greece
- LDIP – Kosovo

Target Groups:

- Youth workers
- NEET youths coming from rural areas
- Recently graduated students in agriculture, environment, and other related fields (aged 25+) interested in acquiring coaching competencies and supporting innovative bio-circular programs
- Circular coaches
- Relevant stakeholders (policymakers, representatives of government institutions, research and development entities, businesses, NGOs and CSOs)



TREND

TREND (Training Refugees in Entrepreneurial Skills using Digital Devices) aims at helping refugees set up their own business.

This is done by training the trainers working with refugees on entrepreneurship issues and helping inform refugees on how self employment is a viable option for them in Europe.

Target Group:

- Entrepreneurship trainers working or wishing to work with refugees

The TREND project is one of the good practices on how public policy supports digital entrepreneurship for people from under-represented and disadvantaged groups

Link: <https://doi.org/10.1787/43c2f41c-en> (pages 205-206)



Partners:

- Foreningen Mikrofinans Norge (Norway)
- AKEP (Greece)
- Iepscf Jemappes (Belgium)
- KulturLife GmbH (German)
- IADT (Ireland)



<https://trendproject.eu/>



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SocEntrep4NGOs

Social Entrepreneurship eLearning Programme for NGOs (SocEntrep4NGOs) seeks to improve the capacity of existing NGOs working within the third sector, current and future social entrepreneurs by providing them with a formal qualification directly related to Social Entrepreneurship.

The Project results expected to be achieved throughout the project are as follows:

- Research study on the current state of social entrepreneurship in each partner country
- Design and development of an online accredited programme in Social Entrepreneurship
- Development of project promotion and dissemination material
- Implementation of an 18-month pilot intake



Partners:

- AEA LTD (Malta)
- SOS MALTA (Malta)
- Academy of Entrepreneurship (Greece)
- PANEPISTIMIO IOANNINON (Greece)
- UNIVERSITA POLITECNICA DELLE MARCHE (Italy)
- Forum delle Camere di Commercio dell'Adriatico e dello Ionio (Italy)
- BOGAZICI UNIVERSITESI (Turkey)
- Kolektif Etki Derneği (Turkey)

Target Groups:

- Senior executives and middle management staff in NGOs
- NGOs interested in upskilling their executive teams
- General public who have an interest in Social entrepreneurship

ECCE

Empowering Creative Circular Entrepreneurs aim to upskill creatives and aspiring creatives AND those who train them (VET educators) to embrace circular economic principles as a key tool to adapt their business to a more sustainable model that reduces costs and waste while protecting and creating jobs.



Partners:

- ROSCOMMON LEADERSHIP PARTNERSHIP (Ireland)
- AKEP (Greece)
- CECATE (Croatia)
- MOMENTUM (Ireland)
- Global Impact Grid (Germany)
- European E-learning Institute (Denmark)

Target Groups:

- VET trainers
- Low-skilled adults



SE4ARTS

The overall scope of the SE4A project is to offer multi-faceted Creative Entrepreneurship opportunities to European young creative people by utilizing ICT technology to empower and support their social inclusion process in the host societies.



Partners:

- Italian- German Chamber (Germany)
- AKEP (Greece)
- MATERHUB (Italy)
- Irish Creative Training Center(Ireland)
- EYN CRIN (Bulgaria)
- CODECA(Cyprus)

Target Groups:

- VET trainers
- Low-skilled adults



SUCCESSION READY

Succession Ready (Interactive Succession Readiness Toolkit) targets the VET sector and SME stakeholders to reduce the extremely high failure rate of succession processes of SMEs in Europe, by enabling them to analyse their succession readiness and identifying knowledge gaps and weaknesses. Additionally, the project equips the target groups with necessary knowledge and tools to best prepare and implement the succession process.



Partners:

- The Vison Works (Germany)
- AKEP (Greece)
- Chamber of Commerce and Industry (Slovenia)
- University Industry Innovation Network (Netherlands)
- UNIVATIONS (Germany)
- MEATH COUNTY COUNCIL (Ireland)

Target Groups:

- VET trainers
- Low-skilled adults



WIDE

The WIDE project aims to create a new methodology for online and distance learning. A methodology where the mental and physical wellbeing of the students and teachers are not sacrificed in the process of distance learning but instead integrated as a core value of the learning process.



Partners:

- FO Aarhus (Denmark)
- Academy of Entrepreneurship (Greece)
- Udruga Suradnici u učenju (Croatia)
- Consorzio degli Istituti Professionali (Italy)
- T-Hap (Cyprus)
- Greta du velay – Lycée C. et A. Dupuy (FRANCE)

Target Groups:

- VET trainers
- Low-skilled adults



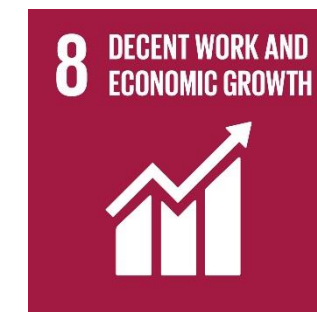
Sound of Business

Sound of Business (S.O.B.) aims at boosting business skills through an innovative training approach based on the idea that music (in particular the history of Rock music) can be used as a cue to train adults about management, business and entrepreneurship.

Partners:

- ICEP (Slovakia)
- Academy of Entrepreneurship (Greece)
- PRISM (Italy)
- CSMKIK (Hungary)
- ECQ Ltd. (Bulgaria)
- Spoleczna Akademia Nauk (Poland)

<https://soundofbusiness.eu/>
<https://platform.soundofbusiness.eu/?redirect=0>



Target Groups:

- **Trainers for adults:** People who have an interest in entrepreneurship and local community development, providing services and opportunities to support adults people in developing competences, and who will train the learners.
- **Adult learners (age 25 - 60):** Unemployed or employed with the need of a requalification of competencies (mainly basic/transversal skills and entrepreneurship), entrepreneurs (and potential entrepreneurs) looking for innovative management skills and a creative approach to improve their performances.



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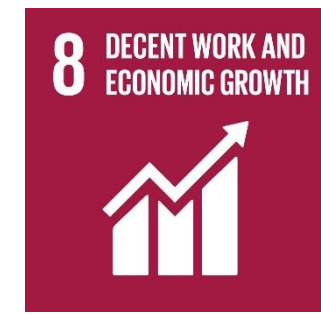
RESONANT

RESONANT aims to give new instruments to NEETs (people neither in employment or in education or training), interested in cultural field, and to cultural start uppers/ entrepreneurs who want to improve their business models.

The goal of this project is for young people to achieve new skills and qualifications, such as entrepreneurship, cultural management and transversal skills, that will guarantee higher levels of employability.



<https://www.resonant-project.eu/>



Partners:

- AARHUS UNIVERSITET (Denmark)
- Academy of Entrepreneurship(Greece)
- FVB S.R.L (Italy)
- Izobrazevalni center Geoss d.o.o. (Slovenia)
- SINEGLOSSA (Italy)

Target Groups:

- Entrepreneurs/Start-uppers interested in the cultural field
- NEETs interested in the cultural field/ who want to be entrepreneurs



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Thank you!

Andreas Stefanidis, president@akep.eu

<https://akep.eu/>

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